



CHIEF COMMERCIAL OFFICER – CHARLES TILLOTSON

With decades of experience in the maritime industry, Charles Tillotson has led SeaPort Manatee’s sales, business, and marketing activities since 2021. Mr. Tillotson has extensive experience in port business development and logistics. His expertise includes sales and managing operations of container, dry bulk, breakbulk, liquid bulk, and military roll-on and roll-off vessels in marine terminals throughout global ports.

Mr. Tillotson’s previous positions included senior vice president for Carver Companies; chief commercial officer of Jacksonville, Florida-headquartered Diversified Port Holdings; director of business development for Metro Ports; vice president of military business development for Ports America; and vice president of military sales and business development for Marine Terminals Corp.

Mr. Tillotson holds a master’s degree in business administration from the University of Phoenix and a bachelor’s degree in business management from St. Mary’s College of California. He is a graduate of the Army Management Staff College and earned global logistics specialist certification from the California Maritime Academy.

As U.S. Navy veteran, Tillotson served 10 years of active and reserve duty prior to his discharge in 1992 with the rank of petty officer second class. His government service included as a marine cargo specialist for the U.S. Department of Navy in Concord, California, and as chief of breakbulk cargo at the U.S. Army base in Oakland, California.