SeaPort Manatee Directory 2023
The right turn on Tampa Bay

Opportunity Growth Stewardship

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Published by the Manatee County Port Authority, SeaPort Manatee Directory 2023 is the latest edition of the authorized, comprehensive resource guide of one of Florida’s fastest-growing seaports. Prior editions of the seaport’s official directory have been recognized with awards from the American Association of Port Authorities and other entities.

Please be sure to visit www.SeaPortManatee.com for the latest information on SeaPort Manatee.

ON THE COVER:
SeaPort Manatee embraces the tenets of opportunity, growth and stewardship as a dynamic global trade hub, serving as the vibrant ships-to-shelves gateway for burgeoning Southwest and Central Florida markets and beyond. Cover photo by Sunshine Venable.

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The right turn on Tampa Bay

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Please note that the Manatee County Port Authority is now doing business as SeaPort Manatee, and all references throughout this publication to Manatee County’s seaport are made as same, including those in historical contexts.

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SeaPort Manatee Operations and Maintenance (941) 722-6621
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SeaPort Manatee Trade Development (941) 722-6621
Tampa Bay Pilots Association Pilot Dispatch (813) 247-3737 Option #2
Marine Towing of Tampa, LLC (Towing Services) (813) 242-6500
Seabulk Towing (Towing Services) (813) 248-1123
U.S. Coast Guard Sector – St. Petersburg (727) 824-7534
U.S. Customs and Border Protection – SeaPort Manatee (813) 634-1369
Anchor House Seafarers Mission (941) 722-0764
Tampa Bay CVTS (Cooperative Vessel Traffic Service) (813) 241-1886
Tampa Bay PORTS (Physical Oceanographic Real-Time System) (866) 827-6787
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Our integrated approach to seaport security can increase your efficiency and response time while making your people and assets more secure.

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SeaPort Manatee in a nutshell

Located “Where Tampa Bay Meets the Gulf of Mexico,” SeaPort Manatee is a dynamic global trade hub, serving as the vibrant ships-to-shelves gateway for burgeoning Southwest and Central Florida markets, with convenient rail and roadway links, including to the distribution-center-filled Tampa/Orlando Interstate 4 corridor. The closest U.S. deepwater seaport to the expanded Panama Canal, SeaPort Manatee offers 10 deep-draft berths, proficiently fulfilling diverse demands of container, liquid and dry bulk, breakbulk, heavylift, project and general cargo customers. The self-sustaining port generates more than $5.1 billion in annual economic impacts while providing for more than 37,000 direct and indirect jobs – all without benefit of local property tax support.
PORT SERVICES

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- Concession & Terminal Services
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- Logistics
- Tug & Barge Mooring
- Trucking
- Container Freight Services

Matthew Lazzari
General Manager
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(O): (941) 233 - 5003
(M): (518) 881 - 7994

Site Particulars:

- 18 acres open lay-down (approx. 250,000 ton capacity)
- 24/7 truck scale and load-out facilities
- 1,500' of 60" Static Conveyor System; 2,000' of 42" portable conveyor with ship loading capabilities
- Class 1 rail service (300 plus RR car capacity) via Port Manatee short-lines to CSX
- 52,000 sqft. A-frame warehouse storage conveyor fed (maximum capacity 62,000 net tons)
- Large-scale acreage extension opportunities within Florida International Gateway
- Build-to-suit warehousing and facilities with turn-key customer solutions
- Licensed and insured

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Welcome to Agunsa Manatee Terminal.

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Our team’s ability to handle all types of cargo puts us far ahead of the competition.
Welcome to SeaPort Manatee

Dear SeaPort Manatee constituents:

As I joined my fellow members of the Manatee County Port Authority in unanimously approving the 2023 master plan update for SeaPort Manatee, I felt a genuine sense of pride in our county’s maritime commerce gateway.

Few ports anywhere can claim a more enviable track record of growth in proficiently meeting demands of diverse industry and an ever-expanding consumer base.

With the new plan update playing a vital role in setting our course for unceasing prosperity for Manatee County and beyond, we look forward to further building upon the vast contributions SeaPort Manatee makes to the regional economy, which already include more than 37,000 direct and indirect jobs and more than $5.1 billion a year in overall impacts. Moreover, self-supporting SeaPort Manatee accomplishes this without so much as a penny of local property tax revenue.

It is indeed my pleasure to welcome you to SeaPort Manatee!

Most sincerely,

George Kruse  
Chairman  
Manatee County Port Authority

The Manatee County Port Authority board comprises, from left, Mike Rahn, third vice chairman; Amanda Ballard; James Satcher, first vice chairman; Kevin Van Ostenbridge; Jason Bearden, second vice chairman; Vanessa Baugh; and George Kruse, chairman.
SeaPort Manatee’s mission statement

The mission of SeaPort Manatee is to be a powerful catalyst of countywide and regional economic growth and hub of trade-related activity, by developing diversified and competitive deepwater shipping facilities and conducting maritime-related activities in a profitable and environmentally responsible manner. — *Adopted in open session June 19, 1996, updated in open session Sept. 22, 2022*
Dear SeaPort Manatee partners in prosperity:

Here at SeaPort Manatee, progress inspires sustaining success, as we work hand-in-hand with our diverse stakeholders to safely, and efficiently move record levels of commerce through the supply chain.

Guided by our newly approved master plan update and the foresight of the Manatee County Port Authority, we are together advancing numerous initiatives to further our role as the preferred global gateway for Southwest and Central Florida and beyond for such wide-ranging goods as gasoline, orange juice, lumber, cement, bananas, avocados, dishwashers, stoves, air conditioners and even yachts.

In times when the COVID-19 pandemic and last fall’s Hurricane Ian have presented challenges, SeaPort Manatee has remained steadfast in meeting critical needs of consumers and industry alike at the doorstep of one of our nation’s fastest-growing regions.

Most recently, we have added Oceanus Line’s Florida Gulf Express to our portfolio of ocean liner services, while expanding infrastructure to increase the extent of dockside container yard facilities and doubling our contingent of mobile harbor cranes.

As we look ahead as we move further into the second half-century of Manatee County’s seaport, we are vigorously pursuing strategic opportunities to keep ahead of pace of ever-increasing market demands, with well-calculated enhancements to make the most beneficial use of our existing footprint and thousands of acres of neighboring lands.

With thanks to all who are part of the thriving success story that is SeaPort Manatee, I look forward to working with you to reach even greater heights in the years to come.

With sincerest appreciation,

Carlos Buqueras
Executive Director
Manatee County Port Authority
SeaPort Manatee’s outstanding leadership team

SeaPort Manatee’s outstanding team of trade and transportation professionals is second to none. Applying hundreds of years of combined industry experience, leadership of Manatee County’s seaport is dedicated to operational excellence and highly personalized customer service.

With extensive knowledge of the rapidly expanding markets of Southwest and Central Florida and the dynamic arena of international commerce, senior staff members are committed to partnering with stakeholders in the achievement of business goals and objectives.

Advanced professional licenses and certifications – including the prestigious Certified Port Executive (CPE™) designation – are held by several members of SeaPort Manatee’s leadership team.

SeaPort Manatee senior staff

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How can we serve you?

SeaPort Manatee offers an abundance of diverse opportunities for expanding horizons for a broad range of businesses. To find out how SeaPort Manatee can play a vital role in your commercial success, please reach out to:

Carlos Buqueras, Executive Director
CBuqueras@SeaPortManatee.com
941-722-6621

Malcolm Edwards, Senior Manager of Trade Development
MEdwards@SeaPortManatee.com
941-720-4899

We look forward to hearing from you and collaborating on an approach that exceeds your expectations.
grow your business
through import/export trade opportunities

The International Trade Hub at
SeaPort Manatee, founded in 2014,
serves as a vital link between
markets in Florida and throughout
the world. The hub provides expert
advice and support tools to local
and global firms, assisting them with
production, distribution and related
activities, including development of
innovative supply chain solutions.

Promotional offices in:
Argentina, Chile, Colombia and Spain.

Receive expert advice and tools
needed to grow businesses
through global trade opportunities

Establish your business as a vital
link between markets in Florida
and throughout the world

Gain access to the development
of innovative global supply chain
solutions

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Opportunity, growth, stewardship driving SeaPort Manatee’s future

With opportunity, growth and stewardship as the cornerstones of its new master plan update, SeaPort Manatee is proactively optimizing productivity on its 1,100-acre footprint while advancing incentivized development on neighboring land extending more than 5,000 acres beyond seaport boundaries.

The master plan update, unanimously approved in February 2023 by the Manatee County Port Authority, sets forth a roadmap for strategic investments to facilitate a doubling of waterborne cargo volume over the coming 20 years, further cementing SeaPort Manatee’s dynamic role at the preferred global commerce gateway of Southwest and Central Florida and beyond.

With early 2023 already having brought SeaPort Manatee an all-new direct ocean liner service – Oceanus Line’s Florida Gulf Express – joining established services of Del Monte Fresh Produce N.A. Inc. and World Direct Shipping, Manatee County’s seaport has jumpstarted its progress toward tripling volume of the containerized cargo sector of its diverse business by 2041, as projected in the plan update’s market assessment.

The master plan update, developed by SNC-Lavalin subsidiary Atkins, Martin Associates and The Bridges Group International, with extensive community and business stakeholder engagement, furnishes a market-driven approach to efficiently accommodating exponential growth.

Strategies encompass leveraging federal, state and local investments to provide ample capacity for meeting anticipated increasing supply chain demands for a broad
Driven by a 2023 master plan update, SeaPort Manatee is advancing multiple initiatives to optimize use of its existing 1,100-acre footprint while pursuing opportunities for development reaching into more than 5,000 acres of neighboring land.
spectrum of goods, from gasoline and forest products to orange juice and fresh produce to yachts and household appliances.

For example, SeaPort Manatee is looking to benefit from Federal Railroad Administration and Florida Department of Transportation funding to advance development of a leading-edge intermodal rail facility, in conjunction with CSX Transportation, to seamlessly link the port with the Class I railroad’s 20,000-route-mile network throughout the eastern half of the United States and Canada.

The 20-year vision plan also calls for enhancing, extending and augmenting berth installations, as well as constructing additional storage and processing facilities on seaport property. Furthermore, plans eye development of complementary infrastructure just beyond port gates, including on a 420-acre tract recently acquired by SeaPort Manatee-based World Direct Shipping.

SeaPort Manatee’s newest liner service is being provided by Coral Gables, Florida-headquartered Oceanus Line, with its Florida Gulf Express coming north from the Colombian port of Cartagena to SeaPort Manatee, then across the Gulf of Mexico to Port Freeport, Texas, before heading south to Veracruz, Mexico, and returning to Cartagena to begin its next counterclockwise loop. Importers and exporters alike should benefit from this latest addition to SeaPort Manatee’s growing portfolio of highly competitive ocean services.
SeaPort Manatee cargo activity climbs to all-time record heights

Reflective of sustaining growth, SeaPort Manatee continues to enjoy record-setting activity, including an increase of nearly 35 percent in containerized cargo tonnage for the fiscal year ended Sept. 30, 2022.

In fiscal 2022, the Southwest and Central Florida trade hub saw moves of 1,363,106 tons of containerized cargo, up 34.6 percent from such tonnage in its 2021 fiscal year, while reporting all-time-high total tonnage of 11,030,762, up 5.5 percent from the preceding fiscal year. The gains included a 39.7 percent gain in noncontainerized breakbulk activity, to 807,632 tons.

Measured in the industry standard of 20-foot-equivalent container units, SeaPort Manatee handled a record 177,108 TEUs in fiscal 2022, up 30.6 percent from fiscal 2021 – and more than double the seaport’s TEU count in fiscal 2020. The fiscal 2022 TEU count was more than 4 1/2 times the seaport’s containerized cargo throughput just four years earlier, in fiscal 2018.

Petroleum products remain the largest commodity sector at SeaPort Manatee, with 1,493,883 short tons moving through the port in fiscal 2022, up 18.6 percent from fiscal 2021. That annual throughput equates to 404.6 million gallons of fuels.

Led by a 73.1 percent increase in tons of plywood and particle board and a 52 percent rise in woodpulp tonnage, SeaPort Manatee’s forest products throughput climbed 40.9 percent, to 472,970 tons, in fiscal 2022.

Meanwhile, 420,582 tons of containerized fruits and vegetables moved across SeaPort Manatee docks in fiscal 2022, an increase of 24.6 percent from fiscal 2021, with cross-Gulf services of SeaPort Manatee-based World Direct Shipping and Latin American services of Coral Gables, Florida-headquartered Fresh Del Monte Produce Inc. carrying most of that volume.

In addition, 520,212 tons – or nearly 125 million gallons – of fruit juices came through SeaPort Manatee in the latest 12-month period, up 14 percent from a year earlier.
Numerous infrastructure enhancements are further bolstering SeaPort Manatee’s impressive capabilities for proficiently moving burgeoning volumes of in-demand goods.

Having completed in 2022 the expansion of its dockside container yard to take in 18 acres, Manatee County’s seaport is moving forward on nearly doubling the size of the facility, with a boost from an $11,953,492 award from the U.S. Department of Transportation’s Infrastructure for Rebuilding America (INFRA) competitive grant program. The federal funds are being augmented by equal sums of $2,147,650 each from a Florida Department of Transportation grant and from SeaPort Manatee revenue.

The seaport also recently increased its contingent of electrical receptacles for plugging in refrigerated cargo containers, with the number of such reefer plugs reaching 744, inclusive of 120 portable plugs.

On the docks, SeaPort Manatee has doubled its number of Konecranes Gottwald mobile harbor cranes with two new eco-efficient Generation 6 cranes being added in 2022 by terminal operator Logistec USA Inc. The two newest units are each capable of lifting loads of as many as 125 metric tons, and the two units combine to offer a tandem lift capability of more than 200 metric tons – the most at any Florida seaport. They accompany

SeaPort Manatee’s dockside container yard is continuing to expand, to efficiently accommodate increasing cargo flows.
two Gottwald Generation 5 units and a versatile Liebherr mobile harbor crane in the lift equipment fleet serving SeaPort Manatee.

Additions in 2022 to SeaPort Manatee’s capabilities for handling bulk cargo include a Kovako-03 mobile pneumatic ship unloader, with twin 800-horsepower blowers and a 120-foot-long suction arm, with capacity of 205 metric tons per hour. The unloader is operated by tenant Ash Grove, a CRH company, which recently upgraded its operating area at the seaport.

SeaPort Manatee also is continuing a series of portwide enhancements to berth and warehousing facilities.

And, following completion of expansion of its main North Gate security complex, SeaPort Manatee finished in 2022 the expansion of its South Gate complex, to furnish a third lane for further accommodation of increasing truck traffic.

On the horizon are additional infrastructure projects, including the development of an intermodal rail facility directly linking with Class I operator CSX Transportation’s 20,000-route-mile network.
SeaPort Manatee, industry partners benefit from synergistic relationship

SeaPort Manatee and its dozens of diverse industry partners derive mutual benefits from their synergistic relationship. From stevedores and tug operators to shipping lines and providers of a wide array of consumer and industrial products, SeaPort Manatee stakeholders include a host of trusted leaders in their respective businesses.

The six companies providing stevedoring services at SeaPort Manatee are:

- **Agunsa Manatee Terminal (AMT)**, under a long-term marine terminal operating agreement begun in 2018, offering an extensively renovated 10-acre facility with deepwater access for handling aggregate and other bulk materials along with a laydown area for accommodating breakbulk and project cargos;
- **Federal Marine Terminals Inc. (FMT)**, a subsidiary of Fednav Ltd., with a recently enhanced dedicated equipment fleet, supplying full-service operating capabilities in handling a broad spectrum of cargo types – from containers to breakbulk forest products to bulk cements to oversize project units;
- **Gulf Stevedoring Services LLC**, under a long-term stevedore and terminal operating agreement since late 2021, handling import shipments for Del Monte Fresh Produce N.A. Inc., including with leading-edge CVS Ferrari reach stackers;
- **Kinder Morgan Port Manatee**, part of North America’s largest independent terminal-operating company, with more than 150 strategically located terminals, serving with high standards the SeaPort Manatee needs of customers moving outbound and inbound bulk cargos for more than a decade and a half;
- **Logistec Gulf Coast LLC**, a joint venture created in 2017 between Gulf Coast Bulk Equipment Inc. and Logistec USA Inc. to furnish specialized stevedoring and related services for a vast array of bulk commodities, with dedicated equipment featuring world-leading clamshell buckets and hoppers; and
- **Logistec USA Inc.**, providing high-quality specialized cargo handling, port logistics and value-added services to a diverse customer base at SeaPort Manatee since 2003, with more than 100 pieces of equipment, including two new Gottwald Generation 6 mobile harbor cranes.

Energy-efficient containerships of Del Monte Fresh Produce N.A. Inc. bring bananas, pineapples and avocados to SeaPort Manatee, where the Coral Gables, Florida-based importer has operated an on-port distribution center since 1989.

SeaPort Manatee-headquartered World Direct Shipping deploys multiple vessels in its cross-Gulf service calling Manatee County’s seaport from leading ports of Mexico, furnishing the fastest short-sea link to key U.S. markets.
The two tug operators serving SeaPort Manatee are:

- **Marine Towing of Tampa LLC**, with a family maritime history dating back to the 1850s and a pioneer in use of highly versatile tractor tugs, serving Tampa Bay since 1999; and
- **Seabulk Towing**, a SEACOR Holdings Inc. company, embracing a six-decades-plus commitment to health, safety and environmental stewardship, operating a modern fleet of tractor tugs and conventional tugs, including U.S.-built advanced Rotortugs.

SeaPort Manatee’s major tenants and stakeholders include (in alphabetical order):

- **Aceros America Port Manatee LLC**, a subsidiary of Peru-based steelmaker Aceros Arequipa, exporting recycled steel materials;
- **Alpicol International Inc.**, a licensed international freight forwarder offering total transportation solutions;
- **AMEsalt**, importing salt used for nonedible purposes, such as swimming pool and water treatment;
- **Arrow Terminals Inc.**, handling forest products and related goods via 465,000 square feet of warehouse space;
- **A.R. Savage & Son**, the largest ship agency, ocean freight forwarding firm and maritime advisory services company of Florida’s West Coast, serving Tampa Bay for more than 75 years;
- **Ash Grove**, a CRH Company, receiving cementitious material in bulk;
- **Citrosuco North America Inc.**, shipping citrus juice products through SeaPort Manatee;
- **Del Monte Fresh Produce N.A. Inc.**, in its fourth decade operating at SeaPort Manatee, importing bananas, pineapples, avocados and other produce through its on-port distribution center, with a recent agreement extending that relationship through at least 2026;
- **Gulfstream Natural Gas System LLC**, importing natural gas used by Florida Power & Light Co.;
- **Konecranes**, with four high-productivity Gottwald mobile harbor cranes, including two added in early 2022;
- **Louis Dreyfus Commodities**, shipping citrus juice products through SeaPort Manatee;
- **Martin Marietta Inc.**, operator of facilities for handling aggregate rock shipments;
- **Oceanus Line**, providing a newly introduced all-water service linking SeaPort Manatee with key seaports of Mexico and Colombia, as well as Port Freeport on the Texas Gulf Coast;
- **Port Manatee Railroad LLC**, SeaPort Manatee railroad operator;
- **TransMontaigne Terminals LLC**, receiving and distributing fuel oils and diesel;
- **World Direct Shipping (WDS)**, a dynamic ocean carrier headquartered at SeaPort Manatee, offering the fastest short-sea link between Mexico and the U.S. Southeast since 2014, having recently extended its agreement with the port while adding a third company-owned vessel to its weekly services; and
- **World Fuel Services**, which recently established a marine fuel supply hub at SeaPort Manatee.

Companies benefiting from locations just off SeaPort Manatee property include such businesses as:

- **Air Products and Chemicals Inc.**, which in 2014 dedicated a 32-acre facility for making massive liquefied natural gas heat exchangers, expanding the plant by an additional 5 acres in 2018;
- **Allied New Technologies 2**, a provider of water treatment chemical products, with a $60 million manufacturing facility across U.S. 41 from the port; and
- **Port Manatee Commerce Center**, a 314,143-square-foot, six-building industrial park complex providing near-dock multimodal transloading facilities.
International Trade Hub at SeaPort Manatee provides tools for growing global commerce

Entering its 10th year as a dynamic facilitator of growing global commerce, the International Trade Hub at SeaPort Manatee furnishes valuable links between regional and worldwide business interests.

Since its founding in 2014, the hub, headquartered at the SeaPort Manatee International Center, has expanded its reach to encompass overseas offices in Medellin, Colombia; Santiago, Chile; and Barcelona, Spain.

The International Trade Hub at SeaPort Manatee provides expert advice and support tools to scores of diverse companies, assisting them with production, distribution and related activities, including development of innovative technologies and supply chain solutions.

Businesses of Manatee County and throughout Southwest and Central and Florida, as well as their counterparts abroad, benefit from wide-ranging market expertise and extended access to foreign direct investment opportunities and other prospects for beneficially engaging in world trade.

The hub has conducted expo-style showcases throughout Florida and has received visits from high-level government and trade officials representing more than a dozen nations, including Argentina, Canada, Chile, Colombia, Costa Rica, Dominican Republic, Ecuador, El Salvador, Germany, Guatemala, Honduras, Japan, Mexico, Peru, Poland and Spain.

Visit the hub’s website at: www.internationalhubseaportmanatee.com
or phone 941-932-7419 for more information.

Numerous public- and private-sector entities support the mission of the International Trade Hub at SeaPort Manatee.

Scores of diverse companies benefit from their associations with the International Trade Hub at SeaPort Manatee.
Multiple incentives stimulate business beyond gates of SeaPort Manatee

With more than 5,000 acres available for development just beyond the gates of SeaPort Manatee's 1,100-acre footprint – plus numerous incentives encouraging beneficial business usage – a host of opportunities await enterprises engaging in global commerce.

Multiple specially designated areas offer such incentives as economic development grants, expedited permitting and import duty savings.

The Florida International Gateway Improvement District, extending east of Interstate 75 between Manatee County’s north border and Buckeye Road to the south, inclusive of SeaPort Manatee, directs revenues from the port area into the Port Manatee Improvement Trust Fund in support of various port-related activities in the district.

Within this district is the Florida International Gateway (FIG) itself, encompassing nearly 5,000 acres of largely undeveloped land proximate to SeaPort Manatee, offering an array of incentives to attract logistically focused manufacturing, processing, warehousing and distribution facilities through cooperative efforts of the Manatee County Port Authority, Manatee County Government and the State of Florida.

The Planned Development Encouragement Zone (PDEZ), as established by Manatee County, facilitates preapproval of a variety of uses on lands in the port’s vicinity, providing non-expiring entitlements.

In addition, the Manatee County economic development team offers expedited review of all county permitting related to building and development in the SeaPort Manatee area. Economic development incentive (EDI) grants are available on a customized basis to companies creating a minimum of five high-wage jobs in the port area. In addition, a multimodal transportation impact fee incentive proffers qualifying businesses relief from road impact fees. Even further incentives are furnished by several local and state economic development agencies.

With benefits extending throughout a still-broader geographical range, SeaPort Manatee's Foreign-Trade Zone No. 169 (FTZ No. 169) allows many businesses within a 60-mile radius or 90-minute drive of the seaport to defer, reduce or often eliminate costly U.S. Customs duties on products imported into the United States. For more on FTZ No. 169, please contact Malcolm Edwards, SeaPort Manatee’s senior manager of trade development, via email at MEdwards@SeaPortManatee.com or by direct phone at 941-720-4899.
SeaPort Manatee continues to boost safety, security of infrastructure

Safety and security remain paramount priorities at SeaPort Manatee, with recent federal grants focused upon further bolstering vital cybersecurity at the seaport.

In August 2022, SeaPort Manatee was awarded $750,000 under the Port Security Grant Program of the U.S. Department of Homeland Security’s Federal Emergency Management Agency, bringing to more than $15 million the total federal security grant support received by the seaport since 2005.

This latest allocation, coupled with $250,000 in SeaPort Manatee funds, is being used to strengthen cybersecurity of all of the port’s information management systems, an essential advance in this era of worldwide increase in cyberattacks. The investment follows a comprehensive cybersecurity risk assessment and mitigation initiative facilitated by a 2021 federal grant of more than $1 million, which also enabled enhancements to the port’s wireless security network and completion of a perimeter fencing project.

SeaPort Manatee’s leading-edge access control system provides close interaction with port terminal operators and other stakeholders while replacing manual tasks with electronic operations, including through use of smartphones. Customized software integrates with the port’s powerful Siemens SiPass system, furnishing optimum processing of information from Transportation Worker Identification Credential (TWIC) cards and drivers’ licenses, with verifications of validity through a federal database. The system also delivers greater domain awareness, including more robust tracking of escorted port visitors.

From a physical security standpoint, SeaPort Manatee recently completed expansion of its South Gate complex, adding a third lane for efficient movement of trucks in and out of the port, plus a turnout area for vehicles that are not granted access clearance. That project follows completion in 2021 of expansion of the seaport’s primary North Gate complex.

Since 2016, SeaPort Manatee has continuously held certification as a member of U.S. Customs and Border Protection’s Customs-Trade Partnership Against Terrorism (C-TPAT) program, streamlining clearance of import shipments of trusted port users while boosting overall portwide security.
SeaPort Manatee actively engages with wide spectrum of communities

From hosting such annual events as its Trucker Appreciation Day and the Manatee Chamber of Commerce’s Ship-Shape Showcase to ongoing engagement with civic groups, SeaPort Manatee is actively involved with a broad spectrum of community members.

Professional drivers serving the seaport are honored each year with Trucker Appreciation Day, which in September 2022 celebrated its seventh annual edition with addition of a first-time trucking summit, an interactive forum in partnership with the Florida Department of Transportation. That was followed by the traditional handing out of complimentary prepared lunches and gift bags to "highway heroes” just outside the port’s main entrance complex.

Trucker Appreciation Day 2022 sponsors included Ash Grove Cement Co., Carver Maritime Manatee, Federal Marine Terminals Inc., Intermodal Tank Transport (USA) Inc., Kinder Morgan Port Manatee Terminal LLC, Logistec USA Inc., TransMontaigne Terminals LLC and World Direct Shipping. Others donating giveaway items included 75 Chrome Shop, Drivers Health Clinic, International Used Truck Center of Tampa, Southport Truck Group, TA Travel Centers of America and Truckers Against Trafficking.

Earlier in the year, the Manatee Chamber of Commerce’s signature networking event – the 20th annual Ship-Shape Showcase – again took place at SeaPort Manatee, providing opportunities for local businesses to share information about their products and services. Attendees were offered an up-close view of the seaport by way of narrated tours.

SeaPort Manatee also participated in Manatee Chamber Expo 2022 Business at the Ballpark, held in November 2022 at LECOM Park in Bradenton.

Representatives of SeaPort Manatee regularly speak at meetings of business and community organizations. Those interested in having a speaker bureau member provide a seaport update to their group may contact Virginia Zimmermann via email at VZimmermann@SeaPortManatee.com or by phone at 941-721-2323.

Meanwhile, the Port Manatee ConneXion Shuttle, introduced in 2021 by Manatee County Area Transit, furnishes a convenient call-ahead-service link between Palmetto and Rubonia communities and a stop just outside the seaport’s main gate.
SeaPort Manatee upholds stewardship of environment as foundational tenet

With stewardship as one of its foundational tenets, SeaPort Manatee proactively engages in numerous sustainability initiatives that promote healthy ecosystems.

Indeed, SeaPort Manatee’s commitment to the environment is a key element in all operational and developmental activities not only of the port itself but also of the full spectrum of tenants and users, which are held via tariff documents to meeting or exceeding state and federal standards.

As the seaport maintains and expands its 40-foot-deep channels and berth facilities, beneficial placement of generated materials upholds the natural environment and provides sprawling recreational opportunities for local residents.

In one of the latest such endeavors, in conjunction with the City of St. Petersburg, nearly half a million cubic yards of material are being delivered to an underwater site in Tampa Bay to support proliferation of seagrasses that in turn promote a flourishing aquaculture.

This undertaking is in addition to SeaPort Manatee’s longstanding seagrass transplantation efforts that are essential to sustaining healthy waters in a 400-acre management area neighboring port berths.

And the bay waters off SeaPort Manatee continue to be home to 60-acre Manbirtee Key, a manmade island developed over the course of more than three decades, in concert with Audubon Florida and Gulfstream Natural Gas System, furnishing a flourishing sanctuary for a host of native bird species.

Another current example of beneficial use is placement of more than 1 million cubic yards of material at the 88-acre Washington Park site in Palmetto, in collaboration with the U.S. Army Corps of Engineers, enabling phased development just 8 miles south of the seaport of the area’s largest community green space by the Manatee County Parks and Natural Resources Department.

Meanwhile, SeaPort Manatee maintains a strong partnership with the Gulf Shellfish Institute, headquartered at the port since 2016, which is pursuing its vision of a future of sustainable, resilient seafood production benefiting coastal communities and the environment through improved water quality. The Gulf Shellfish Institute works with marine scientists, ecosystem managers, restoration specialists and aquaculture industry leaders to conduct research and develop standardized methodologies for documenting ecosystem benefits of vital presence of seagrasses and nutrient-rich native clams.

Furthermore, SeaPort Manatee deploys leading-edge environmental engineering in facilitating prevention of stormwater pollution through a series of measures that include so-called “smart ponds” and on-site underground continuous deflective separation units that help maximize productive use of the port’s operational footprint while advancing clean waters.
About SeaPort Manatee...

It’s all about location, location, location

In real estate and in business as a whole, it’s a consistently true proverb that the three keys to success are location, location, location.

The location of SeaPort Manatee is indeed ideal. Positioned near the Gulf of Mexico entrance to Tampa Bay, SeaPort Manatee offers the perfect gateway to the rapidly growing consumer markets of Southwest and Central Florida and the Sunshine State’s largest proliferation of distribution centers, along the Interstate 4 corridor between Tampa Bay and Orlando, serving the third-most-populous U.S. state and beyond.

As the closest U.S. deepwater port to the expanded Panama Canal, SeaPort Manatee is readily accessible to commercial hubs throughout the world. In particular, SeaPort Manatee’s positioning directly across the Gulf of Mexico from major Mexican ports opens the door to bustling trade with the nation’s second-largest partner country for imports and exports.

Within 2-hour drive of SeaPort Manatee
More than 8 million Florida residents live within a two-hour drive of SeaPort Manatee. With a total population of 23 million, Florida is the nation’s third-most-populous state.

Within 3-hour drive of SeaPort Manatee
A majority of the more than 125 million visitors coming from throughout the world to Florida in a typical year stay within a three-hour driving distance from SeaPort Manatee.

Driving distance between SeaPort Manatee and:

- Palmetto, Florida ................. 5 miles
- Bradenton, Florida ............. 12 miles
- Sarasota, Florida ............. 24 miles
- St. Petersburg, Florida .......... 24 miles
- Tampa, Florida ................ 41 miles
- City of North Port, Florida .......... 53 miles
- Lakeland, Florida ............... 63 miles
- Orlando, Florida .............. 95 miles
- Fort Myers, Florida .......... 96 miles
- Naples, Florida ............. 136 miles
- Miami, Florida ................ 249 miles
- Jacksonville, Florida ........ 252 miles
- Tallahassee, Florida ........... 308 miles
- Savannah, Georgia ......... 366 miles
- Atlanta, Georgia ........... 490 miles
- Charleston, South Carolina .... 491 miles
- Mobile, Alabama .......... 549 miles
- Charlotte, North Carolina .... 636 miles
- New Orleans, Louisiana ...... 691 miles
- Nashville, Tennessee ......... 739 miles
- Richmond, Virginia ......... 853 miles
- Washington, D.C. .......... 963 miles
- Houston, Texas .......... 1,014 miles
- Indianapolis, Indiana .... 1,025 miles
- New York, New York ....... 1,164 miles
- Detroit, Michigan ......... 1,208 miles
- Chicago, Illinois .......... 1,240 miles
- Boston, Massachusetts .... 1,377 miles
- Toronto, Canada ........ 2,199 miles
Congestion-free rail, highway connections

Shippers seeking congestion-free rail and highway connectivity can look no further than SeaPort Manatee. The seaport-owned short-line railway directly links with the main line of leading Class I operator CSX Transportation, while the Interstate highway system is conveniently less than five minutes away via four-lane U.S. 41.

The seaport's Port Manatee Railroad, which dates back to the port's establishment in 1970, is in its second year of operation by Port Manatee Railroad LLC, which in late 2021 inked a long-term agreement extending at least through 2036, with options through 2051. Port Manatee Railroad LLC, is owned by Regional Rail, which operates eight U.S. East Coast short-line railroads, including four in Florida.

The on-port rail operation encompasses more than 7 miles of track with capacity to accommodate 300 railcars. The workhorses of Port Manatee Railroad are two energy-efficient diesel-electric locomotives, and Regional Rail is a proud certified participant in the U.S. Environmental Protection Agency's SmartWay Transport Partnership.

Future plans, in conjunction with Jacksonville, Florida-based CSX, call for development of a multi-track intermodal transfer facility, furthering enhancing connections, including by way of double-stacked containers, with the Class I railroad's expansive network of more than 20,000 route miles, serving 23 states, the District of Columbia and the Canadian provinces of Ontario and Quebec.

Meanwhile, SeaPort Manatee's two access gates are each situated off U.S. 41, which – without urban congestion – facilitates 60-miles-per-hour truck transit to I-275, just 4 highway miles to the south, with the major north-south corridor of I-75 only a mile farther.
Dynamic hub of diverse global trade

More than $2 billion a year of international commerce moves through SeaPort Manatee. From fuels to fruit juices, from metals to forest products, from machinery to appliances, SeaPort Manatee's key imports and exports transit from and to all corners of the globe, including Latin America, the Middle East, Asia and Africa.

SeaPort Manatee's diverse annual throughput includes:

404.6 million gallons of fuels
1.2 billion bananas
39 million pineapples
38 million avocados
125 million gallons of citrus juices

SeaPort Manatee’s top 10 trade partners, by value:

Mexico | Brazil | Argentina | Costa Rica | Peru | Qatar | China | Vietnam | Guatemala | Algeria

SeaPort Manatee’s top 5 import commodities, by value:

Fruit and vegetable juices
Aluminum
Wood pulp
Refrigerators and freezers
Bananas and plantains

SeaPort Manatee’s top 5 export commodities, by value:

Wood pulp
Machinery for heating and sterilizing
Kraft paper and paperboard
Scrap iron and steel
Paper and paperboard scrap
Enhanced crane lift capacity

The 2022 addition of two more mobile harbor cranes significantly enhances the cargo-lifting capabilities of SeaPort Manatee while furnishing the greatest tandem lift capacity of any Florida port.

Two new eco-efficient Konecranes Gottwald Generation 6 mobile harbor cranes were introduced at SeaPort Manatee in early 2022 by terminal operator Logistec USA Inc. Each has an individual lifting capacity of 125 metric tons, with the two units combining to provide a Florida-leading ability to lift more than 200 tons.

The newest cranes join two 100-ton-capacity Gottwald Generation 5 units and a versatile Liebherr mobile harbor crane on SeaPort Manatee berths, delivering ample capabilities for proficiently handling a broad range of cargos, including containers and bulk, breakbulk, heavylift and general cargo shipments.

Ten 40-foot-draft berths

SeaPort Manatee's 10 berths and the channel on which they are situated are maintained at a design depth of 40 feet at mean low water. At the toe of its slope, the channel measures a width of 400 feet, with the turning basin providing a diameter of 1,300 feet.

The seaport's location near the entrance to Tampa Bay and is just 12 miles from the Egmont Key pilot station, less than 3 miles from the intersection of Cut B and the main Tampa Bay Shipping Channel to the Gulf of Mexico.
Ample warehousing, laydown space

More than 1 million square feet of public warehouse and office space, including more than 200,000 square feet of temperature-controlled warehousing, are offered by SeaPort Manatee. Outdoor laydown areas at SeaPort Manatee encompass more than 70 acres, furnishing ample space for a variety of cargos.

Abundant reefer plug supply

At SeaPort Manatee, the number of electrical receptacles for plugging in refrigerated cargo containers – or reefer plugs for short – has recently increased to 744, including 120 portable plugs, supplying abundant capabilities for accommodating temperature-controlled commodities.

Around-the-clock truck scale availability

The truck scale house at SeaPort Manatee is available on an around-the-clock basis with advance notice, while normal operating hours are maintained Monday through Friday from 7 a.m. to 6 p.m.
Tenants & facilities

1. Transit Shed #3
2. Agusa Manatee Terminal
3. Agusa Manatee Terminal
4. Kinder Morgan
5. TransMontaigue Product Services Inc.
6. TransMontaigue Laboratories
7. Anchor House Mission
8. Federal Marine Terminals Shop
9. Transit Shed #2 - Chill
10. Berth 8 Pad
11. Ash Grove South
12. Port Manatee Scrap Metal
13. Transit Shed #1
14. Alpico International
15. Transit Shed #7 • Harris Intermodal Complex
16. Port Manatee Forestry Terminal (PMFT) - Arrow Terminals
17. Transit Shed #10
18. US Customs and Border Protection
19. US Department of Agriculture • Cruise Terminal
20. SeaPort Manatee Administration Offices
21. Logistec USA Inc. • Chill Transit Shed #4
22. Fresh Del Monte Produce Office
23. Fresh Del Monte Produce
24. Chill Transit Shed #6
25. Chill Transit Shed #8
26. Container Yard with Reefer Plugs
27. SeaPort Manatee Open Storage
28. Zone B Truck Queuing/Storage
29. World Direct Shipping Office/FMT
30. US Customs and Border Protection
31. US Department of Agriculture
32. Cruise Terminal
33. Operations & Maintenance Building
34. Agusa Manatee Terminal Convoyer
35. Truck Queuing Facilities
36. Access Control Center
37. Scale House; World Direct Shipping Check-In
38. Supplemental Parking
39. Logistec Gulf Coast Cargo Pad
40. Available lot 3
41. Port Manatee Commerce Center
42. Transit Shed #11
43. Transit Shed #2 - Dry
44. Martin Marietta Materials Aggregate Yard
45. Vecenergy
46. Martin Marietta Conveyor System
47. Air Products
48. Intermodal Yard
49. Laydown Area with Reefer Plugs
50. Apex Engineered Products
51. Manatee Truck and Trailer Wash
52. Port Plaza
53. Trailers Staging Lot
54. South Gate Access Control
55. Allied New Technologies 2
56. World Direct Shipping
57. Agusa Manatee Terminal

Available lots

1. 23 acres, 0.75 miles from the dock
2. 24 acres, 130 feet from the dock
3. 10 acres, 1.7 miles from the dock
4. 2 acres (located off port)
Berths 4 & 5

- Berth 4 - 600 feet
- Berth 5 - 600 feet
- 40-foot draft
- 130-foot asphalt apron
- Rail service
- Dry bulk
- Public
- Conveyor systems: 1,440-foot, 60-inch belt, 4,000-ton-per-hour capacity; 4,900-foot, 48-inch belt, 4,000-ton-per-hour capacity

Transit Shed #3:
- 32,900 square feet dry storage including 2,900 square feet office space
- Public
Berth information

Berths 6 & 7

Berth 6
- 645 feet
- 40-foot draft
- 100-foot asphalt apron
- Rail service
- Dry bulk, liquid bulk and breakbulk
- Public
- Port-owned covered conveyor system to private cement mill with two silos
- Private office space

Berth 7
- 840 feet
- 40-foot draft and 100-foot asphalt apron
- Petroleum pipeline to tank farm
- Rail service
- Two fixed gantry conveyor loaders, 1,200-ton-per-hour capacity
- Dry bulk, liquid bulk and breakbulk
- Public

Kinder Morgan:
- 235,000 square feet of private dry warehouses
- Public/leased
Berth 8

- 670 feet, 40-foot draft
- 120-foot asphalt apron
- Petroleum pipeline to tank farm
- Dockside bunkering
- Kovako-03 mobile pneumatic ship unloader, with twin 800-horsepower blowers and a 120-foot-long suction arm, with capacity of 205 metric tons per hour (Ash Grove)
- General cargo, containers, breakbulk, chill, liquid bulk and project cargo
- Public

Transit Shed #1:
- 28,000-square-foot dockside warehouse for dry storage with 7,000 square feet of office space
- Public

Transit Shed #2:
- 111,000-square-foot dockside warehousing, featuring:
  - 51,000 square feet total temperature-controlled capacity
  - 60,000 square feet of ambient space
- Public/storage agreement

Transit Shed #7/Harris Intermodal Complex:
- 109,500-square-foot dockside warehousing located 130 yards from dock, featuring:
  - 27,000 square feet of chilled space
  - 69,000 square feet of ambient space and 3,000 square feet of leased office space
  - 10,500-square-foot rail-side loading dock
- Public/leased
Berth information

Berths 9 & 10

Berth 9
- 808 feet, 40-foot draft
- Roll-on/roll-off (ro/ro) ramp at east end
- 100-foot concrete/asphalt apron
- Petroleum pipeline to tank farms
- Dockside bunkering
- Rail service
- Roll-on/roll-off (ro/ro), general cargo, breakbulk, containers, liquid bulk and project cargo
- Public

Transit Shed #9:
- 167,500-square-foot dry warehouse, including 5,000 square feet of office space and 8,500 square feet rail-side and truck dock
- Public/storage agreement

Transit Shed #10:
- 140,000-square-foot dry warehouse
- Public/storage agreement

Transit Shed #5:
- 5,000-square-foot dry warehouse
- Public/storage agreement

Cruise Embarkation Terminal:
- 12,500 square feet
- Public

Berth 10
- 780 feet, 40-foot draft
- 100-foot concrete/asphalt apron
- Petroleum pipeline to tank farms
- Dockside bunkering
- General cargo, containers, liquid bulk and breakbulk
- Public

Transit Shed #4 / SeaPort Manatee Main Office:
- 45,000-square-foot, multiuse facility, including two 5,400-square-foot chilled rooms/leased
- 15,000 square feet of dry storage
- 15,000 square feet of leased office space
- 3,825-square-foot loading dock
- Public/leased
Berth 11

- 581 feet, 40-foot draft
- 75-foot asphalt apron
- General cargo, breakbulk, containers and liquid bulk
- Public

Transit Shed #6
- 58,000-square-foot chilled warehouse, featuring five independently temperature-controlled rooms totaling 48,000 square feet, as well as 10,000 square feet of office/shop space
- Public/leased

Transit Shed #8
- 66,000-square-foot chilled warehouse, featuring six independently temperature-controlled rooms
- Public/obligated
Berths 12 & 14

Berths 12 & 14
- Berth 12 - 790 feet
- Berth 14 - 790 feet
- 40-foot draft with 120-foot apron
- General cargo and containers
- 18-acre container yard, undergoing expansion
- Public

Transit Shed #11:
- 172,500-square-foot dry warehouse
- Public/storage agreement

Future Development:
- 52 acres of adjacent available land
CATEGORIES

AIRPORT OPERATORS ...................... 38
ARCHITECTS & ENGINEERS .............. 38
ASSOCIATIONS & CLUBS .................. 38
ATTORNEYS .................................. 39
CHAMBERS OF COMMERCE ............... 39
CHANDLER SERVICES ...................... 39
CONSULTANTS ................................. 40
CONSULTANTS, MARINE .................. 40
CONTAINERS ................................ 40
CRANE MANUFACTURER .................. 40
CRANE SERVICES ............................ 40
ECONOMIC DEVELOPMENT .............. 40
FOREIGN-TRADE ZONE ................... 41
FREIGHT CONSOLIDATORS/ NVOCCS .... 41
FREIGHT FORWARDERS/ CUSTOM BROKERS 41
GENERAL OPERATION .................... 41
GENERAL OPERATORS – TRUCKING .... 44
GOVERNMENTAL AGENCIES ............. 47
HEAVY HAULERS ............................. 49
HOTELS/MOTELS ............................. 49
INSURANCE, CARGO ....................... 49
LABOR ORGANIZATIONS ................. 49
LINE HANDLERS .............................. 49
LINER SERVICES ............................. 49
MACHINING & FABRICATING .......... 50
OPERATOR .................................. 50
OILY WASTE REMOVAL .................. 50
PORT CONTRACTORS ...................... 51
RAIL CARRIERS .............................. 51
REAL ESTATE ................................ 51
SECURITY FIRM ............................. 51
SHIPS AGENTS ............................... 51
STEVEDORES ................................ 52
TAXI CAB SERVICES ...................... 53
TOWING ..................................... 53
TRUCK REPAIR .............................. 53
TRUCK SALES .............................. 53
TRUCK WASHES ............................. 53
VENDORS .................................. 53
VESSEL FUELLERS .......................... 53
WAREHOUSING & STORAGE ............ 54

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www.amichamber.org

Greater Sarasota Chamber of Commerce
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Sarasota, FL 34236
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www.sarasotachamber.com

Gulf Coast Latin Chamber of Commerce
9040 Town Center Parkway
Lakewood Ranch, FL 34202
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www.latinchamber.us

Lakewood Ranch Business Alliance
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www.lwrba.com

Longboat Key Chamber of Commerce
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Longboat Key, FL 34228
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www.longboateyachting.com

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611 S 28th St
Milwaukee, WI 53215
(414) 671-1600
Rollin Time Transport LLC
6204 Firefly Lane
Apollo Beach, FL 33572
(813) 376-5797
Rowland Transportation, Inc.
40824 Messick Rd.
Dade City, FL 33525
(352) 534-0829
Safemode Transportation, Inc.
8917 Rocky Run Court
Tampa, FL 33634
(305) 397-7370
Silver Spoon Transportation Corp
9963 58th St E
Parrish, FL 34219
(941) 877-4945
Speedway Transportation Operations
5446 University Parkway
Winston/Salem, NC 27105
(727) 229-0390
Suncoast Harvest Transport
2318 Dovesong Trace Drive
Ruskin, FL, 33570
(813) 546-4524
T Garcia Trucking
4620 Fair Avenue
Bowling Green, FL 33934
(863) 245-5447
Teresita Trevino, Inc.
4720 16th Ave E
Palmetto, FL 34221
(941) 405-9641
Thornton Transportation Inc
2600 James Thornton Way
Louisville, KY 40245
(502) 425-8022
Titan America Group, LLC
3111 17th St E
Palmetto, FL 34221
(407) 961-3003
www.titanamerica.com
Trans-Phos, Inc.
PO Box 9004
Bartow, FL 33831
(863) 534-1575
www.transphos.com
Tricont Trucking
3306 Sydney Rd.
Plant City, FL 33566
(800) 603-0092
Triple G Enterprises, Inc.
PO Box 434
Lockport, IL 60441
(815) 838-5144
Truck & Roll, Inc.
3212 W Cordelia St
Tampa, FL 33607
(813) 407-1949
TRX Southeast, Inc.
1416 Hobbs St
Tampa, FL 33619
(216) 341-3322
Venezia Transport Inc
P.O. Box 909
Royersford, PA 19468
(610) 495-5200
www.veneziainc.com
Waste Pro of Florida, Inc.
7921 15th ST E
Sarasota, FL 34243
(941) 355-9600
www.wasteprousa.com
GOVERNMENTAL AGENCIES
City of Palmetto
516 8th Ave. W.
Palmetto, FL 34221
(941) 733-4570 Fax (941) 723-4576
www.palmettofl.org
Federal Maritime Commission
800 N. Capitol St., N.W.
Washington, DC 20573
(202) 523-5800 Fax (202) 523-3782
www.fmc.gov

Florida Department of Environmental Protection Bureau of Emergency Response
13051 N. Tel.com Parkway
Temple Terrace, FL 33637
(813) 470-5700
State Warning (800) 320-0519
National Response Center *(800) 424-8802
www.floridadep.gov

Florida Department of Transportation – District 1
801 N. Broadway Ave.
Bartow, FL 3380
(800) 292-3368 Fax (863) 534-7172
www.fdot.gov

Florida Fish and Wildlife Conservation Commission Division of Law Enforcement
(863) 648-3203
www.myfwc.com

Florida Fish and Wildlife Conservation Commission Stock Enhancement Research Facility
14495 Harlee Road
Palmetto, FL 34221
(941) 723-4505
www.myfwc.com

Manatee County Port Authority
300 Tampa Bay Way
Palmetto, FL 34221-6608
(941) 722-6621
www.SeaPortManatee.com

National Weather Service
2525 14th Ave. S.E.
Ruskin, FL 33570
(813) 645-2323
www.srh.noaa.gov/tbw

U.S. Army Corps of Engineers Tampa Permits Section
10117 Princess Palm Ave., Suite 120
Tampa, FL 33610-8302
(813) 769-7073
www.usace.army.mi

U.S. Citizenship and Immigration Services
5524 W. Cypress St.
Tampa, FL 33607-1708
(800) 375-5283
www.uscis.gov

U.S. Coast Guard Sector
St. Petersburg
600 8th Ave. S.E.
St. Petersburg, FL 33701
Sector General Number:
(727) 824-7534

U.S. Customs and Border Protection
Port Manatee
400 Tampa Bay Way
Palmetto, FL 34221
(813) 634-1369
www.cbp.gov

U.S. Department of Commerce Tampa Bay Export Assistance Center
13805 58th St. N., Suite 1-200
Clearwater, FL 33760
(727) 893-3738
www.export.gov

U.S. Department of Health and Human Services Centers for Disease Control and Prevention Vessel Sanitation Program
1850 Eller Dr., Suite 101
Fort Lauderdale, FL 33316
(954) 356-6650
www.cdc.gov/nceh/vsp/default.htm
### HEAVY HAULERS

**Berard Transportation**  
3214 W. Admiral Doyle Drive  
New Iberia, LA 70560  
(337) 229-6326  
www.berardtrans.com

**Beyel Brothers, Inc.**  
550 Cidco Road  
Cocoa, FL 32926  
(321) 632-2000  
www.beyel.com

**Edwards Moving & Rigging**  
3755 Deerpark Blvd  
Elkton, FL 32033  
(800) 404-6064  
www.edwardsmoving.com

**Maxim Crane Works, LP**  
1225 Washington Pike  
Bridgeville, PA 15017  
(412) 504-0196  
www.cranerental.com

### HOTELS/MOTELS

**Courtyard by Marriott**  
850 University Dr.  
Sarasota, FL 34234  
(941) 355-3337  
www.marriott.com

**Courtyard by Marriott**  
Bradenton-Sarasota Riverfront  
100 Riverfront Blvd.  
Bradenton, FL 34205  
(941) 747-3727  
www.marriott.com

**Hampton Inn & Suites Bradenton Downtown Historic District**  
309 10th St. W.  
Bradenton, FL 34205  
(941) 746-9400  
www.hilton.com

**Hampton Inn-Ellenton**  
5810 20 Court E  
Ellenton, FL 34222  
(941) 721-4000  
www.hilton.com

**SpringHill Suites by Marriott**  
Bradenton Downtown/Riverfront  
102 12th St. W.  
Bradenton, FL 34205  
(941) 226-2200  
www.marriott.com

### INSURANCE, CARGO

**Seven Seas Insurance Company Inc.**  
501 Avenue P  
Riviera Beach, FL 33404  
(561) 840-2955  
www.sevenseasins.com

### LABOR ORGANIZATIONS

**International Longshoremen’s Association**  
703 E. Harrison St.  
Tampa, FL 33602  
(813) 229-7931  
www.ilaunion.org

### LINE HANDLERS

**Manatee County Port Authority**  
1705 Piney Point Rd.  
Palmetto, FL 34221  
(941) 722-6621  
www.SeaPortManatee.com

### LINER SERVICES

**BBC Chartering USA, LLC**  
6565 West Loop South, Suite 200  
Bellaire, TX 77401  
(713) 668-4020  
www.bbc-chartering.com

### TERMINAL SPECIFICATIONS

- **Size:** Six acres of leased space
- **Storage:** Four warehouses offering covered space for 130,000 tons
- **Ship Docks:** Two - Draft of 40’ MLW, up to panama size vessels
- **Commodities:** Fertilizers, Ores, Salt, General cargo
- **Servicing Railroads:** Port Manatee Railroad, CSX
- **Servicing Major Roadways:** Interstates I-75, I-4
- **Servicing Body of Water:** Manatee Harbor Channel

### CORE PRINCIPLES

1. Safety will not be compromised  
2. Environmentally compliant and responsible operator  
3. Ethics and integrity  
4. Commitment to employees and resources  
5. Customer service and fiscal responsibility  
6. Quality focus

**PORT MANATEE TERMINAL**  
Ryan O’Neill, Terminal Manager  
PH. 941-722-7719  
Email: ryan_oneill@kindermorgan.com  
500 National Street | Palmetto, FL 34221

**BUSINESS ADDRESS**  
KINDER MORGAN  
4942 Port Sutton Road  
Tampa FL 33619  
kindermorgan.com

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**KINDER MORGAN PORT MANATEE TERMINAL LLC**

Do the Right Thing Every Day
The Port Manatee Propeller Club is a business network and service organization representing more than 150 Tampa Bay area maritime professionals. Come join us for dinner meetings, networking socials and special events supporting student scholarships.

- **Southeast Region Club of the Year**
- **Southeast Region Member of the Year 2014, 2019, 2022**
- **International Member of the Year 2019**

The Port Manatee Propeller Club is chartered by the International Club of the United States which is dedicated to the enhancement and well-being of all maritime community interest on a local, national and international basis.
NRC Gulf Environmental Services, Inc.
901 McClosky Blvd
Tampa, FL 33605
(813) 999-0629

SWS Environmental Services, Inc.
1619 Moylan Road
Panama City Beach, FL 32407
(813) 241-0282

Universal Environmental Solutions, Inc.
P.O. Box 76105
Tampa, FL 33675
(813) 241-9206

Tampa Bay Ship Services, LLC
202 S. Rome Ave, STE 200
Tampa, FL 33606
(813) 247-4550

Universal Environmental Solutions, Inc.
P.O. Box 76105
Tampa, FL 33675
(813) 241-9206

www.nurc.com

RAIL CARRIERS
CSX Transportation
1901 N. 62nd St.
Tampa, FL 33619
(813) 664-6323
www.csx.com

REAL ESTATE
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Enzo and Eli Anzellini
Keller Williams Realty
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(941) 400-5210
www.yourglobalconnection.net

SECURITY FIRM
Allied Universal
4200 W. Cypress St., Suite 550
Tampa, FL 33618
(813) 400-2100
www.aus.com

Martinez and Company
PO Box 151436
Tampa, FL 33684
(813) 781-9494
www.martinezco.com

SHIPS AGENTS
A.R. Savage & Son, LLC
202 S Rome Ave., Suite 200
Tampa, FL 33606
(813) 247-4550
www.arsavage.com

Fillette Green & Co.
3333 West Kennedy Blvd., Suite 207
Tampa, FL 33609
(813) 348-1481
www.fillettegreen.com

G2 Ocean US Inc.
360 Interstate North Parkway, Suite 625
Atlanta, GA 30339
(813) 226-5900
www.g2ocean.com

GAC Shipping
One International Plaza, Suite 250
Philadelphia, PA 19113
(813) 404-0662
www.gac.com
www.gulfharbor.com

Inchcape Shipping Services
4623 N. Hesperides Street
Tampa, FL 33614
(904) 721-7022
www.iss-ship.com

Moran Shipping Agencies, Inc.
106 Francis St.
Providence, RI 2903
(954) 763-7793
www.moranshipping.com

Moran Towing Corp.
50 Lucust Ave
New Canaan, CT 06840
(203) 442-2850
www.morantug.com

New England Shipping Co, Inc.
359 New Haven Avenue
Milford, CT 6460
(203) 301-3333
www.newenglandshipping.com

Nord-Sud Shipping, Inc.
1940 Jefferson Highway
Lutcher, LA 70071
(225) 869-7450

Norton Lilly International
1219 Millennium Parkway, Suite 135
Brandon, FL 33511
(407) 969-7692
www.nortonlilly.com
Nova International Shipping Services
111 Veteran’s Memorial Blvd., Suite 710
Metairie, LA 70005
(248) 562-7144
(504) 831-3771
www.nova-shipping.com

Sea and Land Shipping Services, Inc.
2305 E 5th Ave.
Tampa, FL 33605
(813) 251-6100

Trans-Atlantic Agencies, Inc.
109 E. Jarretts Road, Unit C
Forest Hill, MD 21050
(443) 640-6991
www.trans-atlanticagencies.com

Valls Shipping Co.
PO Box 2505
Corpus Christi, TX 78403
(361) 884-4096
www.valls.com

World Direct Shipping
1905 Intermodal Circle, Suite 330
Palmetto, FL 34221
(941) 729-5828
www.worlddirectshipping.com

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STEVEDORES

Agunsu Manatee Terminal
304 National Street
Palmetto, FL 34221
(941) 722-1220
www.amtport.com/en

Ash Grove South
PO Box 445
Sumterville, FL 33585
Palmetto, FL 34221
(352) 569-5393
www.ashgrovesouth.com

Cropland Services
P.O. Box 165
Lake Wales, FL 33859
(863) 537-1111

Federal Marine Terminals
600 Tampa Bay Way
Palmetto, FL 34221
(941) 721-0223
www.fmtcargo.com

Florida Power & Light, EMT
700 Universe Blvd. EMT-JB
Juno Beach, FL 33408
(561) 694-4000
www.fpl.com

Gulf Stevedoring Services, LLC
1601 Harborside Dr
Galveston, TX 77550
(206) 327-9449
www.gulfsteve.com/

Kinder Morgan
500 National St.
Palmetto, FL 34221
(941) 722-7719
www.kindermorgan.com

Logistec Gulf Coast, LLC
2327 S Dock St.
Palmetto, FL 34221
(941) 417-7953
www.logistecgulf.com

Logistec, USA
300 Tampa Bay Way, Suite 2
Palmetto, FL 34221
(941) 729-7209
www.logistec.com

Martin Marietta Materials
Port Contractors Southeast, LLC.
13455 Reeder Rd
Palmetto, FL 34221
(706) 854-6345
www.martinmarietta.com

World Direct Shipping
1905 Intermodal Circle, Suite 330
Palmetto, FL 34221
(941) 729-5828
www.worlddirectshipping.com
TAXI CAB SERVICES
10 Knot Transportation
7210 North Manhattan Ave. #1211
Tampa, FL 33614
(813) 221-8294
www.10Knottaxi.com
White and Blue Taxi Cab
17421 Lawn Orchid Loop
Land O Lakes, FL 34638
(813) 546-4573
www.blueandwhitetaxi.com

TOWING
Marine Towing Of Tampa, LLC
908 South 20th St.
Tampa, FL 33605
(813) 242-4116
www.marinetowingtampa.com
Seabulk Towing, Inc.
1305 Shoreline Drive
Tampa, FL 33605
(813) 248-1123
www.seabulktowing.com

TRUCK REPAIR
South Florida Mobile Mechanic LLC
1424 26th Ave East
Bradenton, FL 34208
(941) 758-8585
floridatruckrepair.business.site

TRUCK SALES
International Used Trucks Tampa
5909 East Adamo Dr.
Tampa, FL 33619
(813) 623-5585
www.internationalusedtrucks.com

TRUCK WASHES
Manatee Truck and Trailer Wash
13230 Eastern Ave
Palmetto, FL 34221
(941) 981-2840

VENDORS
All Phase Electric and Maintenance, Inc.
4301 W. South Avenue
Tampa, FL 33614
(813) 876-7074
www.allphaseelectricfl.com
BMG Conveyor Services
5010 16th Avenue South
Tampa, FL 33619
(813) 248-5716
www.conveyors247.com
Briggs Equipment
3915 North Highway 301
Tampa, FL 33619
(813) 626-4153
www.briggsequipment.us

Citrusuco North America, Inc.
5937 FL-60
Lake Wales, FL 33898
(800) 356-4592
www.www.citrusuco.com
Dan Callaghan Enterprises
1301 44th Ave East
Bradenton, FL 34203
(941) 751-1577
www.callaghantire.com
Epperson and Company
5202 Shadowlawn Avenue
Tampa, FL 33610
(813) 626-6125
Dynafire, Inc.
109 Concore Drive
Casselberry, FL 32707
(407) 830-6500
www.dynafire.com
Manatee Truck & Trailer Wash
13230 Eastern Avenue
Palmetto, FL 34221
(941) 981-2840
Mackay Marine
11360 Interchange Circle North
Miramar, FL 33025
(954) 431-7222
Midwest Motor Supply Co., Inc.
4800 Roberts Road
Columbus, OH 43228
(614) 219-6100
www.kimballmidwest.com
Odyssey Food Trans. LLC
760 Airglades Blvd.
Clewiston, FL 33440
(863) 983-5366
www.odysseylogistics.com
Southern States Toyota Lift
115 S. 78th Street S.
Tampa, FL 33619
(813) 621-1000
www.sstlift.com
The Mosaic Company
101 East Kennedy Blvd., Suite 2500
Tampa, FL 33602
(813) 500-6300
(800) 918-8270
www.mosaicco.com
VESSEL FUELERS
Florida Rock and Tank Lines
6604 South Dale Mabry Hwy
Tampa, FL 33611
(904) 858-9108
(813) 837-9461
www.floridarockandtanklines.com
Business directory

WAREHOUSING & STORAGE

Agunsa Manatee Terminal
304 National Street
Palmetto, FL 34221
(941) 722-1220
www.amtport.com/en

Del Monte Fresh Produce
200 Del Monte Way
Palmetto, FL 34221
(941) 722-3060
www.freshdelmonte.com

Federal Marine Terminals
600 Tampa Bay Way
Palmetto, FL 34221
(941) 721-0223
www.fmtcargo.com

Kinder Morgan
500 National Street
Palmetto, FL 34221
(941) 722-7719
www.kindermorgan.com

Logistec Gulf Coast, LLC
2327 S Dock Street
Palmetto, FL 34421
(941) 417-7953
www.logistecterminals.com

Logistec USA Inc.
300 Tampa Bay Way, Suite 2
Palmetto, FL 34221
(941) 721-7209
www.logistec.com

Manatee County Port Authority
300 Tampa Bay Way
Palmetto, FL 34221
(941) 722-6621
www.SeaPortManatee.com

Port Manatee Commerce Center
2300 South Dock St., Suite 105
Palmetto, FL 34221
(941) 729-1010
www.portmanateecommercecenter.com

Arrow Terminals, Inc.
600 Tampa Bay Way, Suite 4
Palmetto, FL 34221
(813) 830-6000

SeaPort Manatee Industrial Park
600 Tampa Bay Way, Suite 4
Palmetto, FL 34221
(941) 356-7580

Palmdale Oil Company, Inc.
911 N 2nd Street
Fort Pierce, FL 34950
(772) 461-2300
www.palmdaleoil.com

Port Consolidated, Inc.
PO Box 354030
Fort Lauderdale, FL 33335
(954) 522-1182
www.portconsolidated.com

Quest Fuels, LLC
1110 Douglas Avenue
Allemonte Springs, FL 32714
(407) 341-6504
www.questfuelsllc.com

Starfleet, Inc./SSI Petroleum
1281 S. Main Street
Belle Glade, FL 33430
(561) 996-6746
www.ssipetro.com

Tropic Oil Company
10002 NW 89th Ave
Miami, FL 33178
(305) 888-4611
www.tropicoil.com

World Fuel Services, Inc.
9800 NW 41st Street, Suite 400
Miami, FL 33178
(732) 623-2400
www.wfscorp.com

Logistec USA Inc.
300 Tampa Bay Way, Suite 2
Palmetto, FL 34221
(941) 721-7209
www.logistec.com

Manatee County Port Authority
300 Tampa Bay Way
Palmetto, FL 34221
(941) 722-6621
www.SeaPortManatee.com

Port Manatee Commerce Center
2300 South Dock St., Suite 105
Palmetto, FL 34221
(941) 729-1010
www.portmanateecommercecenter.com

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600 Tampa Bay Way, Suite 4
Palmetto, FL 34221
(813) 830-6000

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A. Coronado Trucking, LLC...........................................(813) 477-0587
A.J. Arango Inc. ..............................................................(813) 248-9220
A.M.E.T. LLC ...................................................................(305) 205-3847
A.R. Savage & Son, LLC...................................................(813) 247-4550
A&J Express, Inc ............................................................(305) 587-6283
A&M Transport .............................................................(813) 455-6936
Aceros America .............................................................(941) 722-5566
ACI Transport .............................................................(813) 246-5913
AECOM Ports & Marine ..............................................(305) 447-3509
Agmark Transportation, LLC ........................................(613) 313-6584
Aguna Manatee Terminal ............................................(941) 722-1220
Air Products ..................................................................(941) 721-1964
Airport Manatee ............................................................(941) 722-9296
Ajax Paving Industries, Inc ...........................................(941) 486-3300
Alex’s Metal Recycling, LLC .........................................(813) 951-4584
All Phase Electric and Maintenance, Inc ....................(813) 876-7074
Allied New Technologies 2............................................(941) 803-4484
Allied Trucking Of Central Florida ................................(813) 623-1700
Allied Universal ............................................................(813) 400-2100
Alpico International, Inc .............................................(941) 721-6422
Alvarez O Transport .....................................................(813) 900-2914
AMESalt .................................................................(941) 417-7160
Anchor House Mission ...............................................(941) 722-0764
Anna Maria Island Chamber of Commerce ...................(941) 778-1541
ANTH-CAT, INC ..............................................................(813) 246-5913
Argentina, Consulate General ......................................(305) 373-1889
Arka Express ............................................................(404) 800-1010
Arnold Bros Concrete, Inc .........................................(239) 282-0066
Arrow 1 Transport, Inc ..................................................(305) 495-6530
Ash Grove South ..........................................................(352) 569-3593
Asphalt Paving Systems, Inc ......................................(813) 788-0010
Atkins .......................................................................(850) 575-1800
Avalon Wheeler Freight, LLC ......................................(321) 336-8061
Avelino Services, Inc ..................................................(813) 781-0502
BBC Chartering USA, LLC .........................................(713) 668-4020
Berard Transportation .................................................(337) 229-6326
Bermello Ajamil & Partners ........................................(954) 278-3240
Best Line Oil Co, Inc ....................................................(813) 248-1044
Beyel Brothers, Inc .....................................................(321) 632-2000
Blalock Walters, P.A ...................................................(941) 748-0100
BMG Conveyor Services .............................................(813) 248-5716
Bradenton Area Economic Development Corp ..........(941) 803-9030
Bradenton Fuel Oil .......................................................(941) 755-2636
Brazil, Consulate ..........................................................(305) 285-6217
Brelac, Inc. ................................................................(207) 858-5797
Briggs Equipment .......................................................(813) 626-4153
Brightwater Solutions with Petrotech Southeast ..........(407) 656-8114
Bryant Miller Olive P.A ................................................(813) 273-6677
Bynum Transport .......................................................(863) 967-3244
Carolco Industrial Services, Inc ....................................(813) 247-6453
CBS Express Inc ........................................................(941) 723-2479
CCC Transportation, LLC ...........................................(813) 621-3043
Charlotte Transportation, LLC .................................(914) 764-4941
Chile, Consulate General ..........................................(305) 373-8623
Cienaga Trucking, Inc ..................................................(726) 725-2038
Citrususco North America, Inc ......................................(863) 696-7400
City of North Port .......................................................(941) 429-7000
City of Palmetto ..........................................................(941) 723-4570
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Cliff Berry, Inc ............................................................(813) 626-6533
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Consolidated, LLC ......................................................(302) 654-9001
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Court yard by Marriott Bradenton-Sarasota Riverfront ..(941) 747-3727
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Cropland Services .....................................................(863) 537-1111
CSL AMERICAS .....................................................(978) 922-1300
CSX Transportation ...................................................(813) 664-6323
Dan Callaghan Enterprises .......................................(941) 448-6954
David Cannon Well Drilling, Inc ..............................(941) 776-1471
Davis Express, Inc ......................................................(800) 874-4270
Del Monte Fresh Produce ..........................................(941) 722-3060
Denmark & Norway, Consulate ................................(813) 769-1439
Diesel Direct .............................................................(888) 900-7787
Diversified Environmental Services ..........................(813) 248-3256
Dixie Southern ..........................................................(941) 776-1211
Dock2Dock Transport, LLC .....................................(813) 374-3075
Double G Transportation, LLC ................................(941) 812-9309
Double R Transport ...................................................(813) 727-9020
Dunkelberger Engineering and Testing .....................(941) 379-0621
Dynafire, Inc ..............................................................(407) 830-6500
E & L Transport ........................................................(941) 322-4814
Eagle Transport Corp ................................................(813) 626-3900
East Bay Junk Yard ....................................................(813) 672-0461
Ecuador, Consulate ...................................................(305) 539-8214
Edwards Moving & Rigging ......................................(800) 404-6064
Energy Dispatch, LLC ...............................................(770) 431-7600
Enterprise Florida Inc ...............................................(813) 276-9430
Epperson and Company ..........................................(813) 626-6125
F G Palma Trucking ..................................................(813) 657-5113
Federal Marine Terminals .........................................(941) 721-0223
Federal Maritime Commission ....................................(202) 523-5800
Fillette Green & Co ..................................................(713) 453-5895
First Choice Marine Supply ......................................(813) 223-7673
Florida Customs Brokers & Forwarders Assoc, Inc ......(305) 499-9490
Alphabetical listing

Florida Department of Environmental Protection ...........................................(813) 470-5700
Florida Department of Transportation .........................................................
District 1 .........................................................................................(800) 292-3368
Florida Fish and Wildlife Conservation Commission ..............................
Division of Law Enforcement ..................................................................(863) 648-3203
Florida Fish and Wildlife Conservation Commission ..............................
Stock Enhancement Research Facility ...................................................(941) 723-4505
Florida Food Tankers ..........................................................................(863) 676-2588
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Florida Transport Service, Inc. ...............................................................(863) 533-0565
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Green Stellar Logistics ..........................................................................(786) 547-2327
Gulf Coast Latin Chamber of Commerce .............................................(941) 757-8749
Gulf Harbor Shipping, LLC ....................................................................(904) 724-6110
Gulf Marine & Industrial Supplies ...........................................................(863) 595-0260
Gulf Marine Repair, Co. ........................................................................(813) 247-3153
Gulf Shellfish Institute, Inc. ...................................................................(727) 543-5738
Gulf Stevedoring Services, LLC ..............................................................(206) 327-9449
Gulf Eagle Supply ..................................................................................(941) 484-9721
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Hampton Inn & Suites Bradenton-Downtown Historic District ...........(941) 746-9400
Hampton Inn- Ellenton ..........................................................................(941) 721-4000
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Happy’s Produce ..................................................................................(813) 532-9215
Hard Work Transport Corporation ........................................................(407) 230-3250
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Hefly Truck Lines, Inc. ..........................................................................(712) 568-2451
Horne & Willis ......................................................................................(941) 723-2733
Hutco, Inc. .............................................................................................(337) 837-5594
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Inchcape Shipping Services .................................................................(904) 721-7022
Indian River Transportation .................................................................(863) 324-2430
International Freight Experts .................................................................(941) 322-9464
International Longshoremen's Association ......................................(813) 229-7931
International Ship Repair .................................................................(813) 247-1118
International Trade Hub at SeaPort Manatee .....................................(941) 721-2370
International Used Truck Tampa .........................................................(813) 623-5585
J & D Welding & Fabrication & Repair, LLC ......................................(941) 737-6627
J R Truck Lines, LLC ..........................................................................(813) 767-3421
J. Padilla Distributing, Inc. .................................................................(863) 698-8683
J&M Pisano, LLC ................................................................................(941) 920-8844
Jacobs .................................................................................................(813) 874-0777
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JGS Express, Inc. ................................................................................(813) 399-8450
John C. Martin Associates ...................................................................(717) 295-2428
JSR Transportation, Inc. ......................................................................(239) 424-0244
JW Tech Services, LLC ........................................................................(863) 860-3319
Kenan Transport, Co. ..........................................................................(813) 621-8988
Kinder Morgan ......................................................................................(941) 722-7719
KLLM Transport Services, LLC ............................................................(770) 961-7444
Koncranes ..........................................................................................(813) 240-4103
L & A Hauling Services, Inc. ...............................................................(813) 385-7551
Lakewood Ranch Business Alliance .....................................................(941) 757-1664
Landstar Ranger ...................................................................................(800) 862-9286
Lewis, Longman & Walker, P.A. ............................................................(727) 245-0820
Lil Moon Truck ......................................................................................(941) 704-8866
Lisk Trucking, Inc. ................................................................................(704) 272-7641
Logistic Gulf Coast, LLC ....................................................................(813) 215-6626
Logistic USA Inc. ................................................................................(941) 721-7209
Longboat Key Chamber of Commerce ...............................................(941) 383-2466
Louis Dreyfus Juices NA LLC ...............................................................(407) 656-1000
Lumber and Fencing Products, Inc. .....................................................(813) 671-0501
Lynch Oil Company Inc ........................................................................(407) 847-4161
M Lomba Trucking, LLC .....................................................................(813) 735-8778
Mackay Marine .....................................................................................(954) 431-7222
Maddog Trucking, LLC .......................................................................(813) 956-9036
Maica Transport Corp. .........................................................................(813) 345-7592
Manatee Chamber of Commerce .........................................................(941) 748-3411
Manatee County Port Authority ............................................................(941) 722-6621
Manatee Truck & Trailer Wash ...............................................................(941) 981-2840
Manny’s Bulk Express, Inc. .................................................................(813) 374-0246
Manurep Inc. .........................................................................................(813) 428-4900
Marine One Transport Inc. .................................................................(813) 248-4848
Marine Technical Surveyors .................................................................(813) 623-3777
Marine Towing Of Tampa, LLC ............................................................(813) 242-4116
Maritech Commercial, Inc. .................................................................(813) 641-2555
Maritime Solutions ..............................................................................(813) 951-1087
Marten Transport ...................................................................................(800) 867-1197
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Martinez and Company ......................................................................(813) 781-9494
Maverick’s Building Group, Inc. ...........................................................(813) 376-4354
Maxim Crane Works, LP ....................................................................(412) 504-0196
Mazile Trans. LLC ...............................................................................(407) 234-0654
McGuire Electric, Inc. ...........................................................................(941) 722-7504

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<table>
<thead>
<tr>
<th>Company Name</th>
<th>Phone Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mejias Transport, Inc.</td>
<td>(863) 238-5335</td>
</tr>
<tr>
<td>Melba's Ship Supply</td>
<td>(813) 750-3676</td>
</tr>
<tr>
<td>Mercy Trans, LLC</td>
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</tr>
<tr>
<td>Mexico Consolidate</td>
<td>(407) 422-0514</td>
</tr>
<tr>
<td>MGM Transporter, Inc.</td>
<td>(239) 872-8321</td>
</tr>
<tr>
<td>Mid-State Dewatering, Inc.</td>
<td>(863) 385-2122</td>
</tr>
<tr>
<td>Midwest Motor Supply Co., Inc.</td>
<td>(800) 233-5366</td>
</tr>
<tr>
<td>Misfits Trucking Services</td>
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</tr>
<tr>
<td>Moffatt &amp; Nichol</td>
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</tr>
<tr>
<td>Mohawk Industries</td>
<td>(863) 419-7006</td>
</tr>
<tr>
<td>Momentum Logistics</td>
<td>(813) 777-3443</td>
</tr>
<tr>
<td>Moran Shipping Agencies, Inc.</td>
<td>(954) 763-7793</td>
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<tr>
<td>Moran Towing Corp.</td>
<td>(203) 442-2850</td>
</tr>
<tr>
<td>Mosaic Global Sales, LLC</td>
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</tr>
<tr>
<td>Mss and Sons, Inc.</td>
<td>(863) 698-1757</td>
</tr>
<tr>
<td>National Freight Services, Inc.</td>
<td>(813) 451-4134</td>
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<td>National Response Center</td>
<td>(800) 424-8802</td>
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<tr>
<td>National Weather Service</td>
<td>(813) 645-2323</td>
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<tr>
<td>New England Shipping Co, Inc.</td>
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</tr>
<tr>
<td>NIN-PDMC LLC</td>
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</tr>
<tr>
<td>Nord-Sud Shipping, Inc.</td>
<td>(225) 869-7450</td>
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<td>Nova International Shipping Services</td>
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<tr>
<td>NRC Gulf Environmental Services, Inc.</td>
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<tr>
<td>Oceanus Line</td>
<td>(855) 4-OCEANUS</td>
</tr>
<tr>
<td>Openrunner, LLC</td>
<td>(407) 308-6528</td>
</tr>
<tr>
<td>Orlando International Airport</td>
<td>(407) 825-2001</td>
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<td>Greater Orlando Aviation Authority</td>
<td>(813) 514-1103</td>
</tr>
<tr>
<td>OTI Trucking LLC</td>
<td>(813) 825-2001</td>
</tr>
<tr>
<td>Overnight Enterprises Services, Corp</td>
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<tr>
<td>Palmdale Oil Company, Inc.</td>
<td>(772) 461-2300</td>
</tr>
<tr>
<td>Palmetto Auto Warehouse, LLC</td>
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</tr>
<tr>
<td>Panama, Consulate General</td>
<td>(305) 447-3700</td>
</tr>
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<td>Papo's Hauling, Inc.</td>
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<td>Penn Tank Lines</td>
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<td>Pepper Contracting Services, Inc.</td>
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<td>Pilot Flying J</td>
<td>(865) 588-7488</td>
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<td>Port Consolidated, Inc.</td>
<td>(954) 522-1182</td>
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<td>Port Manatee Commerce Center</td>
<td>(941) 729-1010</td>
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<td>Arrow Terminals, Inc.</td>
<td>(813) 830-6000</td>
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<td>Port Manatee Propeller Club</td>
<td>(941) 721-2395</td>
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<td>Pro Transport Tampa, Inc.</td>
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<td>PSC Logistics Services, Inc.</td>
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<td>Purdy Brothers Trucking, LLC</td>
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<tr>
<td>Quest Fuels, LLC</td>
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<td>R Buitron Trucking</td>
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<tr>
<td>Rapid Trucking, LLC</td>
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<td>Raul Ruelas, JR</td>
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<td>Red Line Truckin Solutions, Inc.</td>
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<td>Rogers Cartage Co.</td>
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<td>Rollin Time Transport, LLC</td>
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<td>Rowland Transportation, Inc.</td>
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<td>RS&amp;H</td>
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<td>RTR Logistics, LLC</td>
<td>(941) 405-9641</td>
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<td>S/S Norton Lilly International</td>
<td>(813) 247-2900</td>
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<td>Safemode Transportation, Inc.</td>
<td>(305) 397-7370</td>
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<td>Sarasota Bradenton International Airport</td>
<td>(941) 359-2770</td>
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<td>Sarasota County Economic Development Corporation</td>
<td>(941) 309-1200</td>
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<td>Sarasota County Government Office of Business and Economic Development</td>
<td>(941) 861-5000</td>
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<td>Sea and Land Shipping Services, Inc.</td>
<td>(813) 251-6100</td>
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<td>Sea Sub Systems</td>
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<td>Seabulk Towing, Inc.</td>
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<td>Seacat Line</td>
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<td>SeaPort Manatee Industrial Park</td>
<td>(941) 356-7580</td>
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<td>Services Express, LLC</td>
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<td>Seven Seas Insurance Company Inc.</td>
<td>(561) 840-2955</td>
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<td>Seven Seas Water Corp.</td>
<td>(813) 818-4050</td>
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<td>SGS Tampa</td>
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<td>Silver Spoon Transportation Corp</td>
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<td>Sim's Crane &amp; Equipment Co.</td>
<td>(813) 575-6400</td>
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<td>Smart Choice Container</td>
<td>(813) 477-6909</td>
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<td>Smith Mechanical, Inc.</td>
<td>(813) 621-5208</td>
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<td>Solution One Maritime, Inc.</td>
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<td>South Florida Mobile Mechanic LLC</td>
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<td>South Shore Chamber of Commerce</td>
<td>(813) 645-1366</td>
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<td>Southeast, LLC</td>
<td>(302) 655-7300</td>
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<td>Southern States Toyota Lift</td>
<td>(813) 621-1000</td>
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<td>Southwest Florida International Airport</td>
<td>(239) 590-4800</td>
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<td>Speedway Transportation Operations</td>
<td>(727) 229-0390</td>
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<td>SpringHill Suites by Marriott Bradenton Downtown/Riverfront</td>
<td>(941) 226-2200</td>
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<td>(727) 453-7800</td>
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<td>Stantec</td>
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<td>Starfleet, Inc./SSI Petroleum</td>
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<td>State Warning</td>
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<tr>
<td>Steel Smith, LLC</td>
<td>(813) 210-1608</td>
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<tr>
<td>Stingray Maritime, LLC</td>
<td>(727) 426-8824</td>
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<tr>
<td>Suburban Propane</td>
<td>(941) 755-1531</td>
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<tr>
<td>Suncoast Harvest Transport</td>
<td>(813) 546-4524</td>
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<tr>
<td>Superior Asphalt</td>
<td>(941) 755-2850</td>
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<td>SWS Environmental Services, Inc.</td>
<td>(813) 241-0282</td>
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<td>T Garcia Trucking</td>
<td>(863) 245-5447</td>
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<tr>
<td>Tampa Bay Partnership</td>
<td>(813) 878-2208</td>
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<tr>
<td>Tampa Bay Pilots Association</td>
<td>(813) 247-3737</td>
</tr>
<tr>
<td>Tampa Bay Ship Services, LLC</td>
<td>(813) 247-4550</td>
</tr>
</tbody>
</table>
Tampa Container Transport LLC .............................................. (352) 835-0399
Tampa Executive Airport .............................................. (813) 626-1515
Tampa International Airport ............................................ (813) 870-8700
Teresita Trevino, Inc. or RTR Logistics, LLC .................... (941) 405-9641
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Terracon .................................................................... (941) 379-0621
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Thornton Transportation Inc ......................................... (502) 425-8022
Titan America Group, LLC ............................................. (407) 961-3003
Trans-Atlantic Agencies, Inc. ......................................... (443) 640-6991
Trans-Phos, Inc. .......................................................... (863) 534-1575
Transmontaigne Terminals, LLC .................................... (941) 722-7727
Tricent Trucking .......................................................... (800) 603-0992
Triple G Enterprises, Inc. ............................................. (815) 838-5144
Tropic Oil Company ...................................................... (305) 888-4611
Truck & Roll, Inc. ........................................................ (813) 407-1949
TRX Southeast, Inc. ...................................................... (216) 341-3322
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U.S. Customs and Border Protection ................................ (941) 721-9301
SeaPort Manatee ................................................................ 54
U.S. Department of Commerce ................................................ (941) 379-0621
Tampa Bay Export Assistance Center ............................. (727) 893-3738
U.S. Department of Transportation ..................................... (800) 996-2723
Maritime Administration .................................................. (800) 996-2723
U.S. Department of Health and Human Services .............. (954) 322-9315
Centers for Disease Control and Prevention .................... (954) 356-6650
Vessel Sanitation Program ............................................... (954) 356-6650
Universal Environmental Solutions, LLC ......................... (813) 241-9206
V Marine Services, LLC ................................................ (813) 672-2340
Valls Shipping Co. ......................................................... (361) 884-4096
Vecenergy .................................................................... (954) 467-9774
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Williams-Gulfstream Natural Gas System ...................... (941) 723-7100
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<table>
<thead>
<tr>
<th>Advertiser directory</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.J. Arango ............... 54</td>
</tr>
<tr>
<td>A.R. Savage &amp; Son ........ Inside Back Cover</td>
</tr>
<tr>
<td>Aceros America ............. 44</td>
</tr>
<tr>
<td>Aecom ....................... 54</td>
</tr>
<tr>
<td>Agunsa Manatee Terminal 5</td>
</tr>
<tr>
<td>AMEsalt ....................... 43</td>
</tr>
<tr>
<td>Anchor House Mission ........... 46</td>
</tr>
<tr>
<td>Arrow Terminals ............. 59</td>
</tr>
<tr>
<td>Ash Grove ..................... 48</td>
</tr>
<tr>
<td>Bryant Miller Olive P.A. .... 40</td>
</tr>
<tr>
<td>FMT ............................... 59</td>
</tr>
<tr>
<td>International Trade Hub .................. 11</td>
</tr>
<tr>
<td>International Used Trucks Tampa ........... 41</td>
</tr>
<tr>
<td>Kinder Morgan ................. 49</td>
</tr>
<tr>
<td>Logistec ......................... 6</td>
</tr>
<tr>
<td>Logistec Gulf Coast .............. 47</td>
</tr>
<tr>
<td>Marine Towing of Tampa Back Cover</td>
</tr>
<tr>
<td>Port Manatee Commerce Center ................. 1</td>
</tr>
<tr>
<td>Propeller Club .................... 50</td>
</tr>
<tr>
<td>Seabulk Towing Inside Front Cover</td>
</tr>
<tr>
<td>SeaPort Manatee Industrial Park ............... 53</td>
</tr>
<tr>
<td>Siemens ......................... 3</td>
</tr>
<tr>
<td>Stantec ........................... 60</td>
</tr>
<tr>
<td>Tampa Bay Pilots Association ........... 43</td>
</tr>
<tr>
<td>Tampa Bay Ship Services ........... 51</td>
</tr>
<tr>
<td>Terracon ......................... 39</td>
</tr>
<tr>
<td>TransMontaigne ................. 45</td>
</tr>
<tr>
<td>World Direct Shipping ............... 52</td>
</tr>
<tr>
<td>World Fuel Services ............... 42</td>
</tr>
</tbody>
</table>

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